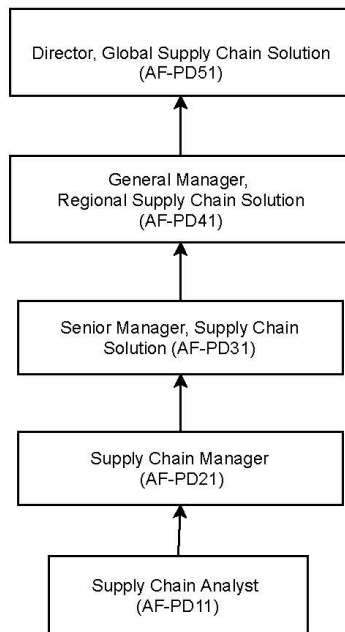


Progression Pathway for the Logistics Industry

(Airfreight and Express)

Planning and Design of Logistics Solutions (PD)



Planning and Design of Logistics Solutions

Position	Director, Global Supply Chain Solution (AF-PD51)		
Duties	<ul style="list-style-type: none"> • Design global logistics solutions according to customers’ requirements to achieve sales strategy and its business goals • Generate ideas to increase sales and revenue through innovative solutions • Formulate product and service trends, and provide suggestions for future business development 		
	Core Competency	Code	Credit
	Plan and design global logistics solutions (logistics facilities)	LOCUPD701B	6
	Plan and design global logistics solutions (market environment)	LOCUPD702B	6
	Plan air freight and express network	LOAFOM602B	9
	Formulate logistics plans related to capital arrangements	LOCUPD603B	12
	Formulate revenue management for air freight	LOCUOM521B	9
	Total Credits		42

Position	General Manager, Regional Supply Chain Solution (AF-PD41)		
Duties	<ul style="list-style-type: none"> • Design regional logistics solutions according to customers’ requirements to achieve sales strategy and its business goals • Generate ideas to increase sales and revenue through innovative solutions • Formulate product and service trends, and provide suggestions for future business development 		
	Core Competency	Code	Credit
	Plan and design regional logistics solutions (logistics facilities)	LOCUPD601B	6
	Plan air freight and express network	LOAFOM602B	9
	Formulate logistics plans related to capital arrangements	LOCUPD603B	12
	Formulate revenue management for air freight	LOCUOM521B	9
	Total Credits		36

Position	Senior Manager, Supply Chain Solution (AF-PD31)		
Duties	<ul style="list-style-type: none"> • Design logistics solutions according to customer's requirements to achieve sales strategy and its business goals • Generate ideas to increase sales and revenue through innovative solutions • Formulate product and service trends, and provide suggestions for future business development 		
	Core Competency	Code	Credit
	Plan and design regional logistics solutions (logistics facilities)	LOCUPD601B	6
	Plan air freight and express network	LOAFOM602B	9
	Formulate logistics plans related to capital arrangements	LOCUPD603B	12
	Formulate revenue management for air freight	LOCUOM521B	9
	Non-core Competency	Code	Credit
	Design logistics solutions for air freight route network	LOAFPD503B	6
	Total Credits		42

Position	Supply Chain Manager (AF-PD21)																	
Duties	<ul style="list-style-type: none"> • Design and develop supply chain solutions • Review and study proactively how to improve operational efficiency and expand the transportation network • Develop standard operating procedures (SOP) according to the customers' supply chain • Assist customers in managing and implementing new projects • Provide customers with implementation and transportation plans • Supervise the team and manage their performance • Identify training needs • Implement efficient operation methods 																	
	<table border="1"> <thead> <tr> <th>Core Competency</th> <th>Code</th> <th>Credit</th> </tr> </thead> <tbody> <tr> <td>Plan and design local logistics solutions</td> <td>LOCUPD501B</td> <td>9</td> </tr> </tbody> </table>			Core Competency	Code	Credit	Plan and design local logistics solutions	LOCUPD501B	9									
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	Total Credits		30															

Position	Supply Chain Analyst (AF-PD11)																	
Duties	<ul style="list-style-type: none"> • Analyse the market structure of supply chain services • Compare the pros and cons of different service providers • Propose supply chain solutions to improve operational efficiency and expand transportation networks according to different import and export trade models • Establish key performance indicators (KPIs) for customers and monitor operational performance closely 																	
	<table border="1"> <thead> <tr> <th>Core Competency</th> <th>Code</th> <th>Credit</th> </tr> </thead> <tbody> <tr> <td>Formulate logistics solutions for new air traffic rights</td> <td>LOAFPD502B</td> <td>6</td> </tr> <tr> <td>Analyse market structure of air freight service</td> <td>LOAFPD501B</td> <td>9</td> </tr> <tr> <td>Master the logistics needs of different import/export trading modes</td> <td>LOCUPD401B</td> <td>9</td> </tr> <tr> <td colspan="2" style="text-align: right;">Total Credits</td> <td>24</td> </tr> </tbody> </table>			Core Competency	Code	Credit	Formulate logistics solutions for new air traffic rights	LOAFPD502B	6	Analyse market structure of air freight service	LOAFPD501B	9	Master the logistics needs of different import/export trading modes	LOCUPD401B	9	Total Credits		24
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